Software Product Services: UiPath Software Brand - Robotic Process Automation - Subscription Services

Description	Product – Part Number	Unit of Measure	MSRP	DIR Customer Discount % off MSRP
UiPath - Action Center - Multiuser	UICPACMU000	Per Unit	$880.00	2.00%
UiPath - Action Center - Named User	UICPACNU000	Per User	$440.00	2.00%
UiPath - Apps - Named User	UICPAPPSNU0	Per User	$440.00	2.00%
UiPath - Apps - Named User - NonProduction	UICPAPPSNP0	Per Unit	$0.00	2.00%
UiPath - Attended - Multiuser	UICPAMU0000	Per Unit	$2,400.00	2.00%
UiPath - Attended - Named User	UICPANU0000	Per User	$1,200.00	2.00%
UiPath - Attended Robot - Named User	UIPCPARNU00	Per Unit	$1,200.00	2.00%
UiPath - Automation Hub	UICPCAH0000	Per Unit	$9,000.00	2.00%
UiPath - Cloud - AI Robot	UICPCAIR0000	Per Unit	$11,000.00	2.00%
UiPath - Cloud - AI Robot Pro	UICPCAIRP000	Per Unit	$23,000.00	2.00%
UiPath - Cloud Automation Hub - Standard	UICPCAH0000	Per Unit	$9,000.00	2.00%
UiPath - Cloud Document Understanding Page Bundle	UICPCDUPB00	Per Unit	$8,000.00	2.00%
UiPath - Cloud Orchestrated Action Center - Named User	UICPCOACNU0	Per Unit	$440.00	2.00%
UiPath - Cloud Orchestrated Apps - Named User	UICPCOANU00	Per Unit	$440.00	2.00%
UiPath - Cloud Orchestrated Apps - Named User - Transition	UICPCOANU01	Per Unit	$0.00	2.00%
UiPath - Cloud Orchestrated Attended - Multiuser	UICPCOAM000	Per Unit	$3,200.00	2.00%
UiPath - Cloud Orchestrated Attended Robot - Concurrent - Transition	UICPCOARC01	Per Unit	$0.00	2.00%
UiPath - Cloud Orchestrated Attended Robot - Named User - Transition	UICPCOARNU1	Per Unit	$0.00	2.00%
UiPath - Cloud Orchestrated Attended Robot- Concurrent	UICPCOARC00	Per Unit	$2,700.00	2.00%
UiPath - Cloud Orchestrated Attended Robot- Named User	UICPCOARNU0	Per Unit	$1,600.00	2.00%
UiPath - Cloud Orchestrated Process Developer - Named User	UICPCOPDNU0	Per Unit	$6,500.00	2.00%
UiPath - Cloud Orchestrated Robot - Non-Production	UINPCOR0000	Per Unit	$1,100.00	2.00%
UiPath - Cloud Orchestrated Robot - Non-Production - Transition	UINPCOR0001	Per Unit	$0.00	2.00%
UiPath - Cloud Orchestrated RPA Developer - Multiuser	UICPCORPADM	Per Unit	$8,800.00	2.00%
UiPath - Cloud Orchestrated RPA Developer - Named User	UICPCORDNU0	Per Unit	$4,400.00	2.00%
UiPath - Cloud Orchestrated Studio - Concurrent	UICPCOSC000	Per Unit	$6,700.00	2.00%
UiPath - Cloud Orchestrated Studio - Concurrent - Transition	UICPCOSC001	Per Unit	$0.00	2.00%

Software Product Services: UiPath Software Brand - Robotic Process Automation - Subscription Services

Description	Product – Part Number	Unit of Measure	MSRP	DIR Customer Discount % off MSRP
UiPath - Cloud Orchestrated Studio - Named User	UICPCOSNU00	Per Unit	$4,000.00	2.00%
UiPath - Cloud Orchestrated Studio - Named User - Transition	UICPCOSNU01	Per Unit	$0.00	2.00%
UiPath - Cloud Orchestrated Unattended Robot	UICPCOUR000	Per Unit	$10,000.00	2.00%
UiPath - Cloud Orchestrated Unattended Robot - Transition	UICPCOUR001	Per Unit	$0.00	2.00%
Uipath - Computer Vision - On Cloud	UIPNPCVOC00	Per User	$0.00	2.00%
Uipath - Computer Vision - On Prem	UIPNPCVOP00	Per Unit	$0.00	2.00%
UiPath - Connector for Salesforce	UICPCS00000	Per Unit	$3,000.00	2.00%
UiPath - High-Availability Add-On for Orchestrator	REDPMIPSM00	Per Unit	$12,000.00	2.00%
UiPath - Insights - Attended Multiuser Add-on	UICPIARM000	Per Unit	$300.00	2.00%
UiPath - Insights - Attended Robot Add-on	UICPIAR0000	Per Unit	$150.00	2.00%
UiPath - Insights - Orchestrator Add-on	UICPIF00000	Per Unit	$9,000.00	2.00%
UiPath - Insights - Unattended Robot Add-on	UICPIUR0000	Per Unit	$1,000.00	2.00%
UiPath - License Enablement Pack -Zone 1 & 2	UILENPZ12000	Per Unit	$127,000.00	2.00%
UiPath - License Entry Pack -Zone 1 & 2	UILEPZ12000	Per Unit	$48,200.00	2.00%
UiPath - License Starter Pack -Zone 1 & 2	UILSPZ12000	Per Unit	$62,800.00	2.00%
UiPath - MultiUser Add-On	UICPMUAO000	Per Unit	$40,000.00	2.00%
UiPath - Orchestrator - NonProduction	UIPNPO0000	Per Unit	$4,000.00	2.00%
UiPath - Orchestrator - Basic	UIPCPOB0000	Per Unit	$9,000.00	2.00%
UiPath - Orchestrator - Basic Upgrade	UIPCPOBU000	Per Unit	$12,000.00	2.00%
UiPath - Orchestrator - Standard	UIPCPOSE000	Per Unit	$20,000.00	2.00%
UiPath - Process Mining	UICPPGP0000	Per Unit	$70,000.00	2.00%
UiPath - Process Mining - NonProduction	UINPPGP000	Per Unit	$14,000.00	2.00%
UiPath - Process Mining Developer	UICPPGDU000	Per Unit	$5,000.00	2.00%
UiPath - Process Mining User	UICPPGAU000	Per Unit	$900.00	2.00%
UiPath - Robot - NonProduction	UIPNPR00000	Per Unit	$400.00	2.00%
UiPath - RPA Developer - Multiuser	UICPRPADMU0	Per Unit	$6,800.00	2.00%
UiPath - RPA Developer - Named User	UICPRDNU000	Per Unit	$3,400.00	2.00%
UiPath - Scale-Up License Pack - Zone 1 & 2	UISULPZ12000	Per Unit	$127,000.00	2.00%

Software Product Services: UiPath Software Brand - Robotic Process Automation - Subscription Services

Description	Product – Part Number	Unit of Measure	MSRP	DIR Customer Discount % off MSRP
UiPath - Studio - Named User	UIPCPSNU000	Per Unit	$3,000.00	2.00%
UiPath - Unattended Robot - Concurrent Runtime	UIPCPURCR00	Per Unit	$8,000.00	2.00%
Elasticsearch - X-Pack & Professional Support	ELAXPS00000	Per Unit	$6,500.00	2.00%

Software Product Services: OpenBots Software Brand - Robotic Process Automation - Subscription Services

Description	Product – Part Number	Unit of Measure	MSRP	DIR Customer Discount % off MSRP
OpenBots - Cloud Growth	NITCO-OB - Cloud Growth	Per Unit	$5,988	2.00%
OpenBots - Cloud Enterprise	NITCO-OB - Cloud ENT	Per Unit	$23,988	2.00%
OpenBots - On-Prem Enterprise	NITCO-OB - On-prem ENT	Per Unit	$23,988	2.00%

Software Product Services: Kore.ai Software Brand – Conversational AI - Subscription Services

Description	Product – Part Number	Unit of Measure	MSRP	DIR Customer Discount % off MSRP
Kore.ai – BotKit Hosting	NITCO Kore.ai - BotKit	Per Unit	$6,060.00	2.00%
Kore.ai – HRAssist Session	NITCO Kore.ai - HR Session	Prepaid per Session	$0.30	2.00%
Kore.ai – ITAssist Session	NITCO Kore.ai - IT Session	In Arrears per Session	$0.30	2.00%
Kore.ai – Platform Session	NITCO Kore.ai - PLT Session	Prepaid Per Session	$0.25	2.00%
Kore.ai – Platform Session – Enterprise	NITCO Kore.ai - PLT ENT	Prepaid per Session	$0.02	2.00%
Kore.ai – Platform Session – Standard	NITCO Kore.ai - PLT STD	Prepaid per Session	$0.15	2.00%
Kore.ai – Smart Assist ASR/TTS	NITCO Kore.ai - SA ASR/TTS	Per Minute	$0.05	2.00%
Kore.ai – SmartAssist	NITCO Kore.ai - SA Call	Per Call - Incoming	$0.10	2.00%
Kore.ai – Solutions Sessions (BankAssist, HRAssist, ITAssist)	NITCO Kore.ai - Solution Sessions	In Arrears per Session	$0.40	2.00%
Kore.ai – Support – Enterprise	NITCO Kore.ai - ENT Support	Annual per Virtual Assistant	$40,400.00	2.00%
Kore.ai – Support – Solution	NITCO Kore.ai - Solution Support	Annual per Virtual Assistant	$60,600.00	2.00%
Kore.ai – Support – Standard	NITCO Kore.ai - STD Support	Annual per Virtual Assistant	$20,200.00	2.00%

Software Support Services: NITCO Inc Brand - Robotic Process Automation Services

Service Description	Service Category	Service – Part Number	Unit of Measure	MSRP	DIR Customer Discount % off MSRP
NITCO RPA or Conversational AI Managed Support and Maintenance Services-On-Demand (On-shore) (Hourly) On-demand RPA or Conversational AI Support and Maintenance services for clients just beginning their digital automation journey or only have a couple of automations who do not need continuous coverage using On-shore resources. Billed per number of help ticket on a monthly basis. One hour minimum per help ticket, with half hour increments. -US Business Hours, 8a-5p CST. No holidays.	Automation Maintenance and Technical Support	NITCOS_SM-USOD	P/Hour	$150.00	2.00%
NITCO RPA Managed Support and Maintenance Services-Standard-Tier 1 (On-Shore) (Annually) Tier 1 - RPA Managed Support and Maintenance services for client internal hosted or Cloud environments using On-shore resources. -US Business Hours, 8a-5p CST. No holidays. -Includes support and maintenance for up to twenty-five (25) automations in Base Amount. -Production Automation Maintenance/Lights-On Incident Support -Automation Maintenance / Production Support -RPA Maintenance Patches (on-premise only) -Automation Enhancement Services: Enhancements/Process Development (additional through change request)	Automation Maintenance and Technical Support	NITCOS_SM-UST1	Annually	$140,000.00	2.00%

Software Support Services: NITCO Inc Brand - Robotic Process Automation Services

Service Description	Service Category	Service – Part Number	Unit of Measure	MSRP	DIR Customer Discount % off MSRP
NITCO RPA Managed Support and Maintenance Services-Standard-Tier 2 (On-Shore) (Annually) Tier 2 - RPA Managed Support and Maintenance Services for client internal hosted or Cloud environments using on-shore resources. -US Business Hours, 8a-5p CST. No holidays. -Includes support and maintenance for twenty-six (26) to fifty (50) automations in Base Amount. -Production Automation Maintenance/Lights-On Incident Support -Automation Maintenance / Production Support -RPA Maintenance Patches (on-premise only) -Automation Enhancement Services: Enhancements/Process Development (additional through change request)	Automation Maintenance and Technical Support	NITCOS_SM-UST2	Annually	$ 268,000.00	2.00%

Software Support Services: NITCO Inc Brand - Robotic Process Automation Services

Service Description	Service Category	Service – Part Number	Unit of Measure	MSRP	DIR Customer Discount % off MSRP
NITCO RPA Managed Support and Maintenance Services-Standard-Tier 3 (On-Shore) (Annually) Tier 3 - RPA Managed Support and Maintenance Services for client internal hosted or Cloud environments using on-shore resources. -US Business Hours, 8a-5p CST. No holidays. -Includes support and maintenance for fifty-one (51) to seventy-five (75) automations in Base Amount. -Production Automation Maintenance/Lights-On Incident Support -Automation Maintenance / Production Support -RPA Maintenance Patches (on-premise only) -Automation Enhancement Services: Enhancements/Process Development (additional through change request)	Automation Maintenance and Technical Support	NITCOS_SM-UST3	Annually	$ 396,000.00	2.00%

Software Support Services: NITCO Inc Brand - Robotic Process Automation Services

Service Description	Service Category	Service – Part Number	Unit of Measure	MSRP	DIR Customer Discount % off MSRP
NITCO RPA Managed Support and Maintenance Services-Standard-Tier 4 (On-Shore) (Annually) Tier 4 - RPA Managed Support and Maintenance Services for client internal hosted or Cloud environments using on-shore resources. -US Business Hours, 8a-5p CST. No holidays. -Includes support and maintenance for seventy-six (76) to hundred (100) automations in Base Amount. -Production Automation Maintenance/Lights-On Incident Support -Automation Maintenance / Production Support -RPA Maintenance Patches (on-premise only) -Automation Enhancement Services: Enhancements/Process Development (additional through change request)	Automation Maintenance and Technical Support	NITCOS_SM-UST4	Annually	$ 524,000.00	2.00%
NITCO RPA Managed Support and Maintenance Services-Standard Incremental Add-on (On-Shore) (Annually) RPA Managed Support and Maintenance Services for client internal hosted or Cloud environments using on-shore resources. Each additional incremental of 25 automations beyond 100 automations	Automation Maintenance and Technical Support	NITCOS_SM-UST-ADD	Annually	$ 105,000.00	2.00%

Software Support Services: NITCO Inc Brand - Robotic Process Automation Services

Service Description	Service Category	Service – Part Number	Unit of Measure	MSRP	DIR Customer Discount % off MSRP
NITCO RPA Managed Support and Maintenance Services-Standard-Tier 1 (Off-Shore) (Annually) Tier 1 - RPA Managed Support and Maintenance services for client internal hosted or Cloud environments using off-shore resources. -US Business Hours, 8a-5p CST. No holidays. -Includes support and maintenance for up to twenty-five (25) automations in Base Amount. -Production RPA Maintenance/Lights-On Incident Support -Automation Maintenance / Production Support -RPA Maintenance Patches (on-premise only) -Automation Enhancement Services: Enhancements/Process Development (additional through change request)	Automation Maintenance and Technical Support	NITCOS_SM-OFFT1	Annually	$ 93,000.00	2.00%

Software Support Services: NITCO Inc Brand - Robotic Process Automation Services

Service Description	Service Category	Service – Part Number	Unit of Measure	MSRP	DIR Customer Discount % off MSRP
NITCO RPA Managed Support and Maintenance Services-Standard-Tier 2 (Off-Shore) (Annually) Tier 2 - RPA Managed Support and Maintenance Services for client internal hosted or Cloud environments using off-shore resources. -US Business Hours, 8a-5p CST. No holidays. -Includes support and maintenance for twenty-six (26) to fifty (50) automations in Base Amount. -Production Automation Maintenance/Lights-On Incident Support -Automation Maintenance / Production Support -RPA Maintenance Patches (on-premise only) -Automation Enhancement Services: Enhancements/Process Development (additional through change request)	Automation Maintenance and Technical Support	NITCOS_SM-OFFT2	Annually	$ 175,000.00	2.00%

Software Support Services: NITCO Inc Brand - Robotic Process Automation Services

Service Description	Service Category	Service – Part Number	Unit of Measure	MSRP	DIR Customer Discount % off MSRP
NITCO RPA Managed Support and Maintenance Services-Standard-Tier 3 (Off-Shore) (Annually) Tier 3 - RPA Managed Support and Maintenance Services for client internal hosted or Cloud environments using off-shore resources. -US Business Hours, 8a-5p CST. No holidays. -Includes support and maintenance for fifty-one (51) to seventy-five (75) automations in Base Amount. -Production Automation Maintenance/Lights-On Incident Support -Automation Maintenance / Production Support -RPA Maintenance Patches (on-premise only) -Automation Enhancement Services: Enhancements/Process Development (additional through change request)	Automation Maintenance and Technical Support	NITCOS_SM-OFFT3	Annually	$ 257,000.00	2.00%

Software Support Services: NITCO Inc Brand - Robotic Process Automation Services

Service Description	Service Category	Service – Part Number	Unit of Measure	MSRP	DIR Customer Discount % off MSRP
NITCO RPA Managed Support and Maintenance Services-Standard-Tier 4 (Off-Shore) (Annually) Tier 4 - RPA Managed Support and Maintenance Services for client internal hosted or Cloud environments using off-shore resources. -US Business Hours, 8a-5p CST. No holidays. -Includes support and maintenance for seventy-six (76) to hundred (100) automations in Base Amount. -Production Automation Maintenance/Lights-On Incident Support -Automation Maintenance / Production Support -RPA Maintenance Patches (on-premise only) -Automation Enhancement Services: Enhancements/Process Development (additional through change request)	Automation Maintenance and Technical Support	NITCOS_SM-OFFT4	Annually	$ 338,000.00	2.00%
NITCO RPA Managed Support and Maintenance Services-Standard Incremental Add-on (Off-Shore) (Annually) RPA Managed Support and Maintenance Services for client internal hosted or Cloud environments using off-shore resources. Each additional incremental of 25 automations beyond 100 automations.	Automation Maintenance and Technical Support	NITCOS_SM-OFFT-ADD	Annually	$ 69,000.00	2.00%

Software Support Services: NITCO Inc Brand - Robotic Process Automation Services

Service Description	Service Category	Service – Part Number	Unit of Measure	MSRP	DIR Customer Discount % off MSRP
NITCO RPA as a Service (RPAaaS) - Year 1 (On-shore Resources) (Base Amount Annually Each Automation) Designed as an entry point for organizations that are new to RPA, only have a small number of processes to be automated or do not have the technical resources available to support digital automation services. RPA as a Service Development, Support and Maintenance Services using all on-shore resources. Year 1. Features: -US Business Hours Support Services, 8a-5p CST. No holidays. -Includes support and maintenance subscription for: -RPA and Azure core application licensing -Secure Azure Hosting and Management -NITCO Automation Center of Excellence -Identification of up to 12 automated processes for a one year pipeline. -Automation Assessments -Production Automation Maintenance/Lights-On Incident Support -Automation Maintenance / Production Support -Microsoft Azure Maintenance Patches -Automation Enhancement Services: Enhancements/Process Development The implementation of automating each business processes is additional estimated based on automation complexity and billed as T&M, using all on-shore resources.	Managed Services	NITCOS-USRPAaaS1	Annually	$ 20,000.00	2.00%

Software Support Services: NITCO Inc Brand - Robotic Process Automation Services

Service Description	Service Category	Service – Part Number	Unit of Measure	MSRP	DIR Customer Discount % off MSRP
NITCO RPA as a Service (RPAaaS) Incremental Support and Maintenance - Year 2+ (On-shore resources) (Each Annually) RPAaaS Incremental - RPA as a Service Support and Maintenance Services - using all on-shore resources Year 2+ Additional increments for license, support and maintenance for each additional automation after Year 1.	Managed Services	NITCOS-USRPAaaS-ADD	Annually	$ 10,000.00	2.00%

Software Support Services: NITCO Inc Brand - Robotic Process Automation Services

Service Description	Service Category	Service – Part Number	Unit of Measure	MSRP	DIR Customer Discount % off MSRP
RPA as a Service Development, Support and Maintenance Services using on-shore and offshore resources. Year 1. Features: -US Business Hours Support Services, 8a-5p CST. No holidays. -Includes support and maintenance subscription based. -RPA and Azure core application licensing. -Secure Azure Hosting and Management -NITCO Automation Center of Excellence -Identification of up to 12 automated processes for a one year pipeline. -Automation Assessments -Production Automation Maintenance/Lights-On Incident Support -Automation Maintenance / Production Support -Microsoft Azure Maintenance Patches -Automation Enhancement Services: Enhancements/Process Development The implementation of automating each business processes is additional estimated based on automation complexity and billed as T&M, using on-shore and offshore resources.	Managed Services	NITCOS-HYBRPAaaS1	Annually	$ 12,000.00	2.00%

Software Support Services: NITCO Inc Brand - Robotic Process Automation Services

Service Description	Service Category	Service – Part Number	Unit of Measure	MSRP	DIR Customer Discount % off MSRP
NITCO RPA as a Service (RPAaaS) Incremental Support and Maintenance - Year 2+ (On-shore and Offshore resources) (Each Automation Annually) RPAaaS Incremental - RPA as a Service Support and Maintenance Services - using on-shore and offshore resources Year 2+ Additional increments for license, support and maintenance for each additional automation after Year 1.	Managed Services	NITCOS-HYBRPAaaS-ADD	Each Automation Annually	$ 6,000.00	2.00%

Service Description	Service Category	Service – Part Number	Unit of Measure	MSRP	DIR Customer Discount % off MSRP
Business Analyst: RPA or AI Product Related Services	• Business Process Discovery & Assessment • Functional Design • Testing • Business Training • Managed Services	NITCOPS_HR-00001	Hourly	$125.00	2.00%
Business Analyst/Project Lead: RPA or AI Product Related Services	Implementation	NITCOPS_HR-00002	Hourly	$165.00	2.00%
RPA Developer: RPA Product Related Services	• Implementation • Installation • Configuration • Managed Services • Technical Training	NITCOPS_HR-00004	Hourly	$125.00	2.00%

AI Developer: AI Related Product Services	• Implementation • Installation • Configuration • Managed Services • Technical Training	NITCOPS_HR-00005	Hourly	$155.00	2.00%
Project Manager, Sr - RPA or AI Product Services	Implementation / Managed Services	NITCOPS_HR-00010	Hourly	$140.00	2.00%
Program Manager	Implementation	NITCOPS_HR-00011	Hourly	$165.00	2.00%

Bundled Discounts

Type of Volume	Product Category	Original Discount	Additional Discount	Total Discount
New software orders with NITCO installation services. Items must be purchased at the same time.	New software order with installation service	2	(+) 1.00%	3%
Software renewal orders placed with at least one other NITCO provided service such as training. Items must be purchased at the same time.	Software renewal order with service	2	(+) 1.00%	3%